

**FREE
Health Check!**



**Why do many organisations
pay more than necessary
to their telecoms
service providers?**



**Important information
for every manager or
director with responsibility
for telecoms budgets**

Are you fully in control of your telecommunications costs ?

If you are responsible for controlling the communications costs for your organisation, then you will appreciate the value of sound information to support your business decisions.

You will also understand the complex choices available to organisations like your own in a market where change is the only constant, and confusion is widespread.


In our experience over 90% of large organisations pay more than necessary to their existing service providers

There are numerous reasons why the majority of organisations pay too much for their telecoms services, and these are the most common among our findings:

- Supplier billing errors (as many as 1 in 5 bills can contain errors!)**
- Complex tariff schemes and unfriendly billing formats**
- Multiple service providers—each with their own rules and billing formats**
- Multiple services—where similarities cause confusion**
- Uncontrolled usage, often difficult for management to challenge**
- The ‘service collapse’**

With the current billing and tariff options that are available to you, can you honestly answer ‘YES’ to all of the following questions:

| | YES | NO |
|---|--------------------------|--------------------------|
| Do you fully understand your billing and does it tell you everything you need to know about your telecoms spend? | <input type="checkbox"/> | <input type="checkbox"/> |
| Can you see from your billing that you are only paying for what you use, and not for old, ceased, or fictitious services? | <input type="checkbox"/> | <input type="checkbox"/> |
| Does your billing show all charges clearly so that you can check for accuracy against agreed rates? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you know that new tariffs have been correctly and fully applied? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you evaluate projected savings to identify whether they are actually achieved? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you really know that you are getting the most competitive tariffs from your chosen service providers? | <input type="checkbox"/> | <input type="checkbox"/> |
| Are your suppliers proactive in advising you of new tariffs and rate reductions? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you understand the effect of minimum call charges on your costs? | <input type="checkbox"/> | <input type="checkbox"/> |

If you cannot answer ‘YES’ to all of the above questions, or you would like to understand whether you could make further savings without necessarily having to change suppliers.....take advantage of our FREE health check..... 

Take advantage of our FREE telecoms health check

A few examples of our work

Client A

Overcharged by the country's largest phone company —> refunded £89,000

Client B

Overcharged by a major mobile provider —> refunded £120,000

Client C

Underpaid on inbound "non-geographic" numbers —> refunded £59,000

Client D

Overcharged by a tier 1 carrier —> refunded £60,000

Client E

Overcharged by "re-seller" of mobile services —> refunded £120,000

Client F

Charged for services NOT provided —> refunded £40,000

Would you like to be re-assured about the accuracy of your telecoms billing?



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